



EDCONSULT, LLC

Strategize. Organize. Actualize.

Sales Management Courses

Sales Management Accounting
Customer Loyalty
Building a Business Plan
Cost-Benefit Analysis: ROI and IRR
Inventory Cost Management
Inventory Turnover
Sharing Your Values
Customer Service
Complete Selling Solutions
Identifying Sales Leaders
Collaborative Sales Culture
Goal Setting and Achievement
Compensation Programs
Professionalism & Respect
The Sales Process
Building the Team
KPI and Sales Reports
Branding and Advertising
Merchandising
Customer Loyalty